

COMPANY PROFILE

# FRANCIS LAU CONSTRUCTION

FOCUSED ON STEEL. BUILT ON RELATIONSHIPS



**FRANCIS-LAU**  
CONSTRUCTION CO. LTD.



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FOCUSED ON STEEL. BUILT ON RELATIONSHIPS

“ Our experience, dedication, and commitment to quality and sustainability make us the ideal partner for your structural steel building needs.



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# ABOUT OUR COMPANY

**W**ith over sixty (60) years of experience in the fabrication and erection of structural steel buildings in the region. Our team provides high-quality steel structures that are both durable, safe, and aesthetically appealing. We understand the importance of meeting project deadlines and strive to deliver our services in a timely manner without compromising on quality. Our expertise in the field enables us to provide cost-effective solutions that meet the unique needs of each client. Francis-Lau Construction's full-service fabrication facility is located at our head office in Trinidad and Tobago. We have a total production space of fifty thousand (50,000 ft<sup>2</sup>) square feet, with three overhead cranes totalling twenty (20) tonne lifting capacity. This capacity positions us to effortlessly handle the largest and most challenging projects. In collaboration with our association in Guyana, with Mr. Rayad P. Boyce, we are well-positioned to provide innovative solutions for success in the thriving Oil and Gas sector. We provide a comprehensive range of services encompassing the entire process from design to fabrication and erection. Additionally, we specialize in exporting steel structures to our clients' construction

sites in Dominica, St. Lucia, St. Vincent and the Grenadines, Barbados, Grenada, St. Maarten, St. Kitts and Nevis, Guyana, and Suriname. At our core, we value communication and collaboration. We work closely with our clients to ensure that their specific requirements are met and that they are fully satisfied with the final product. We believe that transparency and honesty are key to building strong and long-lasting relationships with our clients. Our commitment to sustainability is also a top priority. We strive to minimize waste and reduce our environmental impact throughout the fabrication and erection process. We take pride in our track record in providing steel structures that are not only functional and efficient but also environmentally conscious. In Guyana, our association with Mr. Rayad P. Boyce through the established company Francis-Lau Boyce Construction Co. extends our capabilities to deliver cutting-edge Structural Steel Solutions tailored to the unique demands of the Oil and Gas sector. This collaboration enhances the value we bring to our customers in the dynamic Guyanese market, combining our decades of expertise with a forward-looking approach to meet the evolving needs of the industry.





## MESSAGE FROM OUR MANAGING DIRECTOR

**“W**e take immense pride in creating job opportunities and continuing our Father’s legacy. Witnessing the growth of our dedicated team and achieving success for our clients brings us incredible joy. The indescribable positive feedback we receive reflects the real impact we make by supporting business growth and prosperity.

Our commitment to integrity in steel, coupled with strong client relationships, is the cornerstone of our growth. Trust us to be your partner in success, delivering tailored solutions that meet your unique needs. Whether it’s in design or fabrication, we are dedicated to ensuring your satisfaction and contributing to your business’s flourishing future. Your success is our priority, and we’re here to make it happen.”

— CHRISTOPHER FRANCIS-LAU

**“**Your success is our priority, and we’re here to make it happen.

# OUR COMMITMENT TO YOU

At FLCCL, we passionately believe that the success of your project can be the defining factor between a seamless implementation and one fraught with unnecessary challenges. Our commitment is anchored in prioritizing your experience, ensuring a journey that is not only smooth but also exceeds your expectations.

We understand that your project's success is contingent on three pivotal factors:

**1. Safety Excellence:** We are dedicated to achieving zero incidents or accidents. Our unwavering focus on health, safety, security, and the environment underscore our commitment to your well-being and the integrity of the project.

**2. Uncompromising Quality:** We guarantee zero defects through rigorous quality assurance and control measures. Our meticulous series of quality checks are designed to identify and rectify issues early on, ensuring that your project meets the highest standards.

**3. Timely and Cost-Effective Delivery:** Our promise extends to ensuring completion on time and within

budget. We recognize the importance of delivering results that align with your schedule and financial expectations.

But our commitment doesn't end there. At FLCCL, we recognize the significance of building lasting business relationships. We actively engage with key stakeholders to foster enduring partnerships that go beyond project completion.

Our strategic vision extends to not only achieving a majority market share locally but also making a significant impact in the Caribbean region. Central to this vision is our proactive networking with key engineers and contractors in the region. We are dedicated to being your trusted partner, contributing to the success of your projects and the growth of your business.

Choose FLCCL for a partnership that not only meets but exceeds your expectations – where your success is our top priority.



## VISION

To become the Caribbean's most dependable steel contractor.



## MISSION

We aim to be key team players, collaborating with you to provide value that is essential for the success of each project.

## CORE VALUES

**LISTEN** Exercise active listening.

**ADD VALUE** In everything you do, add value.

**PAY ATTENTION** The details make the difference.

**HAVE INTEGRITY** Make decisions for the right reasons.

**STAY HUMBLE** There are always opportunities to learn something new.



We are dedicated to being your trusted partner, contributing to the success of your projects and the growth of your business.

# SOLUTIONS FOR YOU

**S**OLUTIONS! For decades the name, Francis- Lau Construction has been synonymous with providing solutions, quality, and safety. We are committed to working with your team to ensure the success of your project. Complex or simple, big or small we provide the solutions for your build.

TRUST US to provide on time and on budget solutions!

Trust us to SHIP solutions to you!

## • Design and Engineering

In the realm of steel fabrication, effective design and engineering are crucial for project success and the delivery of high-quality products. Meticulous attention to these phases plays a pivotal role in shaping the entire process. We have a robust technological arsenal, including Building Information Modelling (BIM) and Tekla Structures, alongside an in-office CAD system. This advanced foundation enables the crafting of structurally sound products tailored to meet unique needs. The incorporation of BIM and Tekla enhances collaboration and precision, ensuring seamless alignment with project requirements.

Trust us to bring your visions to life with the precision and excellence that characterize our commitment to delivering unparalleled results.

## • Project Management

The primary focus of our team is to ensure the success of your project. Led by our qualified Project Manager, we will oversee and coordinate key aspects, including site assessment, project planning, resource allocation, budget management, timeline and schedule management, health and safety, quality control, risk management, communication and collaboration, regulatory compliance, change management, client relations, and documentation/reporting. Our goal is to facilitate the successful completion of your project within the specified time frame and budget.



## • Structural Steel Fabrication

We offer comprehensive steel fabrication services for construction projects. Francis-Lau Construction Company Ltd, provides steel beams, columns, and trusses, handling the entire process from design and fabrication to logistics. We can cut, shape, and weld specialty metal fittings and steel components based on building plans, ensuring a successful and customized steel solution for each project. This can include:

- Staircases and handrails
- Catwalk
- Purlins
- Sag rods
- Holding Down Bolts/ Anchor Rods
- Shear Connectors
- Cleats
- Fabricated Connection Plates
- Galvanize Brackets

Give us a call and we can customize your solutions within budget.

## • Erection and Maintenance

The lifecycle of steel structures is linked to the installation and maintenance of our structures. With installation we offer

- Foundation Preparation
- Steel Erection
- Quality Assurance
- Safety Measures

Steel must be maintained through inspections, timely repairs and coating and corrosion protection.

With Maintenance we offer:

- Regular Inspections
- Repair and Replacement
- Coating and Corrosion Protection
- Structural Upgrades
- Emergency Repairs
- Documentation -Project Closeout

We provide comprehensive solutions to our clients, ensuring the longevity, safety, and functionality of the structures we erect on your behalf.

# SOLUTIONS FOR YOU

## • Shipping

Logistics and Transportation from our warehouse to your construction site anywhere in the Caribbean. Collaborating with reliable shipping firms, we ensure timely and cost-effective delivery to meet your project requirements.

## • Safety, Health and Environment

The importance of health, safety, and environmental (HSE) considerations in steel fabrication and erection cannot be overstated. These factors are essential for safeguarding workers, preserving the environment, and providing high-quality services to clients. The commitment includes prioritizing worker safety, ensuring job site safety, securing existing works when necessary, considering environmental impacts, complying with regulations, implementing quality control measures, having an emergency response plan, and striving for client satisfaction. Integrating HSE practices is not just a legal and ethical obligation but a vital element in delivering quality services, promoting worker well-being, minimizing environmental impact, ensuring regulatory compliance, and contributing to overall success.

## • Quality

Your project is safe in our hands! As the leading steel fabricators and erectors in the region we work within industry guidelines. Contact us for further information about Francis-Lau Construction.



# OUR PROCESS FROM DESIGN TO COMPLETION

A well-crafted project approach is crucial for smooth implementation. The project's success will be measured by three key factors:

- Safety (zero incidents or accidents)
- Quality (zero defects)
- Production (on time and within budget)

Health, Safety, Security & Environment Ensuring the project's success is our top priority, with a focus on zero incidents or accidents. Qualified safety personnel will maintain a supervision ratio of 30:1, with exceptions considered for complex work-fronts. Policies and systems will support our goal of zero incidents, and a response plan is in place for illnesses and injuries.

## CONTRACT AWARDED

1. Engineering drawings received
2. Engineering Designs completed (if not provided)
3. Issued for Construction
4. Material take off & Budget
5. Material Procurement

## FABRICATION

- Anchor Bolts
- Plates
- Columns/ Beams/Rafters etc.
- QAQC during fabrication

## SITE VISIT

- Anchor Bolt Surveys
- Logistics Planning
- Establishing Steel Packs Necessary

## SHIPPING

- Packing Steel to Flat Rack
- Offloading Steel
- Liaising with shippers for export projects
- Port clearing of material (export)
- Transport to site

## ERECTION

- Preassemble
- Erect columns/ beams
- Ensure Steel level and Vertical
- Torque bolts/ tighten accessories
- Touch up paint

## HANDOVER TO CLIENT, WALKTHROUGH

- Snag list
- Remedy of defects
- Project closeout -documentation and reports





# OUR PROJECTS

Francis-Lau Construction Company Limited has spearheaded transformative projects that have left an indelible mark on the Caribbean's architectural landscape. Our expertise extends across a diverse range of constructions, including medical complexes, multi-storey car parks, residential high-rises, corporate offices, and agricultural warehouses. These projects stand as a testament to our commitment to reshaping and enhancing the communities we serve.

Our proven track record in delivering successful outcomes underscores our capability to excel in every aspect of construction, particularly in projects requiring steel and comprehensive project management. Whether regionally or locally, our team has consistently demonstrated the ability to provide effective solutions tailored to the unique needs of each undertaking.

## AGOSTINI WAREHOUSE GUYANA



# OUR PROJECTS

GUYANA NATIONAL BUREAU OF STANDARDS



# OUR PROJECTS

MARRIOTT GUYANA



# OUR PROJECTS

MINISTRY OF HEALTH POS BUILD



# OUR PROJECTS

OGLE GUYANA



# WE ARE FRANCIS-LAU CONSTRUCTION LTD.



**CHRISTOPHER FRANCIS-LAU**  
MANAGING DIRECTOR

**C**hristopher is a results-driven Managing Director with 20 years of experience in project management, steel, fabrication, and construction. His proven ability to enhance management systems and teams maximizes efficiency and profitability. With excellent communication skills, he builds sustainable and profitable relationships with customers, suppliers, and stakeholders in the Caribbean.



**ANDRE FRANCIS-LAU**  
TECHNICAL DIRECTOR

**W**ith 45 years of dedicated service to our company, Andre has enriched our operations with extensive expertise in steel fabrication, erection, quality control, management, welding, design, and construction. Currently, his primary responsibilities involve spearheading new business initiatives, overseeing projects across the region, enforcing health and safety standards, managing quality control systems, and ensuring the successful completion of projects in alignment with established requirements and client expectations.



**DAVID SOVERALL**  
ENERGY CONSULTANT

**A**retired professional with over 35 years of experience at bp Trinidad & Tobago, David offers specialized energy consulting services. He holds a BSc. (Hons.) Degree in Petroleum Engineering. With a diverse career spanning leadership roles in engineering, Information Technology, Exploration, Commercial Management, Shared Services, and Logistics, David's expertise extends across various facets of the energy industry and is an asset to our team.



**ADELWYN HOLDER**  
SUSTAINABILITY CONSULTANT

**A**delwyn adds significant value to the client experience through his wealth of knowledge and skills. His LEED® Green Associate Certification signifies our commitment to sustainable and environmentally friendly practices, influencing the company's approach to green initiatives in steel fabrication. Additionally, as an EDGE Expert, Adelwyn contributes insights into resource-efficient solutions, aligning with the company's sustainability goals.



## OPERATIONS TEAM:

### Reshma Harrinauth Position: Operations Manager

**R**eshma has contributed to our team for three years, skillfully overseeing projects from conception to completion. She adeptly coordinates activities between our fabrication and erection teams, develops and executes crucial project strategies, supervises on-site progress, fosters collaboration among key stakeholders, trains and develops our technical teams, troubleshoots technical issues, and champions our Health, Safety, Environment, Quality Assurance, and Quality Control standards and policies.

### Kenneth Joseph Position: HSSE Coordinator

**J**oseph, with over 12 years of expertise, revitalizes our Health, Safety, and Environment initiatives. Leading audits, training staff, and innovating our plans, he ensures excellence across all projects.

### Adrian Jordan Position: Project Engineer

**A**drian leads the construction of safe and durable structures, utilizing advanced design software to analyze loads according to the usage of the structures. He collaborates seamlessly with contractors, overseeing on-site construction. At Francis-Lau, he plays a pivotal role in project success through initiation and execution, working closely with clients, architects, contractors, quantity surveyors, consultants and vendors. Adrian ensures project efficiency while cultivating strong relationships with key industry stakeholders.



**W**e aim to provide cutting-edge Structural Steel Solutions tailored to the thriving Oil and Gas sector. This association brings enhanced value to our customers in the dynamic Guyanese market.

“ Our commitment is anchored in prioritizing your experience, ensuring a journey that is not only smooth but also exceeds your expectations. ”

# LET US WORK TOGETHER

Contact us with specifications or general inquiry via our website, phone or email.

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